

Greg W. Rayford



Partner

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INDUSTRIES

Private Equity

PRACTICE AREAS

Private Equity
Corporate/Securities

EDUCATION

JD, 1998, *magna cum laude*, University of Wisconsin Law School, Law Review, Note and Comment Editor (1997-1998), Order of the Coif, Daniel B. Grady Award (highest ranking member of the graduating class)
BBA, 1989, *with distinction*, University of Wisconsin

ADMITTED

Texas 2007
California 2003
Wisconsin 1998
Illinois 1998

Greg's practice focuses on structuring and negotiating complex business transactions, including mergers and acquisitions, divestitures, restructurings, minority investments, private financings, private equity investments and leveraged buyouts. He has negotiated and closed transactions in a wide variety of industries, including consumer products, automotive, manufacturing, industrial, internet services, telecommunications, transportation, technology and logistics. In connection with such transactions, he has negotiated management equity and incentive arrangements. Greg also advises public and private companies and their boards of directors with general corporate governance and entity formation and maintenance.

REPRESENTATIVE EXPERIENCE

- Representation of seller in the sale of a cogeneration power facility.
- Representation of the purchaser in the acquisition of an engineering firm.
- Representation of purchaser in the acquisition of several government contractors.
- Representation of purchaser in the acquisition of several consumer products companies.
- Representation of underwriter in follow-on MLP equity offering.
- Representation of purchaser in the acquisition of a software company.

PROFESSIONAL/CIVIC AFFILIATIONS

Memberships

- Houston Bar Association
- State Bar of Texas
- State Bar of California
- State Bar of Wisconsin

HEADLINE NEWS

- Andrews Kurth's Corporate Practice Continues its Growth With Addition of Greg Rayford (July 31, 2007)