

Alan D. Bickerstaff



**Partner**

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**INDUSTRIES**

Private Equity  
Biotechnology/Life Sciences  
Internet/E-Commerce  
Software/Electrical  
Venture Capital and Emerging Companies

**PRACTICE AREAS**

Corporate/Securities  
Technology and Emerging Companies  
Private Equity

**EDUCATION**

J.D., 1996, University of Texas School of Law.  
*Articles Editor and Co-Editor-in-Chief*, The Texas Journal of Business Law  
B.B.A., Finance, 1993, *cum laude*, University of North Texas

**ADMITTED**

Texas 1996

Alan Bickerstaff is a Corporate/Securities partner and a member of the Technology and Emerging Companies group. Alan has been representing entrepreneurs and start-up companies since 1999. Alan joined the firm from Wilson Sonsini Goodrich & Rosati.

Alan represents venture capital and private equity firms, investment banks, and public and private technology and emerging growth companies in many areas, including formation, operating and corporate governance matters, securities law reporting and compliance matters, private equity and venture capital financings, public offerings and mergers and acquisitions.

Alan represents companies in a wide variety of industries, including energy, energy technology and renewable energy, life sciences, semiconductor, software, internet and telecommunications.

**REPRESENTATIVE EXPERIENCE**

- Representation of companies, investors and underwriters in raising over \$2 billion in capital in more than 100 venture capital and private equity financings and public offerings
- Representation of acquirers and targets in over \$2 billion of mergers and acquisitions transactions
- Representation of a wireless telecommunications switch provider, in its acquisition by Alcatel for approximately \$300 million
- Representation of a public biotechnology company in its \$30 million registered direct offering of common stock
- Representation of investors in a \$30 million financing of a start-up company that purchased wireless spectrum in an FCC auction
- Representation of acquirer in its \$30 million acquisition of a biodiesel manufacturing facility
- Representation of a telecommunications applications software company in its \$21 million Series B Financing and its \$20 million Series C Financing
- Representation of a fabless semiconductor company, in its \$22 million Series A Financing and in its \$25 million Series B Financing
- Representation of investors in a \$22 million Series E Financing of a wireless telecommunications company

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#### ARTICLES/PUBLICATIONS

"An Entrepreneur's Guide to Venture Capital Financing Terms," *Analyzing VC Deal Terms*, 2008.

#### BRIEFINGS, SEMINARS & SPEECHES

- Guest Lecturer, *Entrepreneurial Management*, The University of Texas McCombs School of Business, 2004
- Presenter, *Bowne Corporate and Securities Law Update*, Austin, 2008
- Presenter, *Rice Alliance Technology Entrepreneurship Workshop*, Houston, 2008

#### PROFESSIONAL/CIVIC AFFILIATIONS

**Member** - State Bar of Texas, Business Law Section

#### HEADLINE NEWS

- Alan Bickerstaff Joins Andrews Kurth in Austin (March 21, 2007)