

Venture Capital and Emerging Companies

Andrews Kurth has been one of Texas' leading providers of legal services to emerging growth companies for over 100 years, and has expanded that practice into all of its offices, notably Washington, DC and New York. From the drill bit technology created by Howard Hughes Sr. and the Hughes Tool Company to the integrated circuit designers of the past quarter of a century in Austin and Dallas, our lawyers have helped develop business structures, secure financing, taken companies public, assisted with strategic alliances and protected intellectual property. Our expertise includes companies in each of the following technology areas:

- Semiconductors
- Telecommunications
- Computers and electronics
- Enterprise Software
- Life Sciences
- Aerospace
- Internet and e-commerce
- Consumer Products
- Renewable Energy Sources
- Clean Tech

The team of lawyers who work with emerging companies include members with degrees in all applicable related disciplines (e.g., electrical, chemical and nuclear engineering) and regulation (e.g. energy) and many have relevant industry experience. We speak our clients' language, understand what is important to them and know how to structure transactions to ensure a successful result.

Going from emerging to established

We understand the keys to making a company successful. We use our legal skills and relationships to advance our client's cause. One of the keys to success is meeting the capital needs of emerging growth companies. Our lawyers have market leading contacts from coast-to-coast and direct our clients to funding sources including:

- Angel investors and investment groups
- Venture funds
- Private equity funds
- Venture or private equity divisions of investment banks, commercial banks and insurance companies
- Strategic corporate investment groups

Our firm maintains strong relationships with partners at firms throughout the country, including, for example:

West Coast

Texas

East Coast

Kleiner Perkins

Austin Ventures

New Enterprise Associates

VantagePoint Venture Partners

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Sevin Rosen Funds

TL Ventures

Azure Capital Partners

Centerpoint Ventures

JPMorgan Chase

Miramar Venture Partners

HO2 Partners

Soros Fund Management

TPG Ventures

ARCH Venture Partners

Venrock Associates

The Carlyle Group

Trellis Partners

ABS Ventures

Oak Investment Partners

Houston Partners

Adams Capital Management

Battery Ventures

Hunt Ventures

EnerTech Capital

Texas Ventures

Insight Venture Partners

Triton Ventures

Entering the equity markets at the right time

Every year Andrews Kurth helps companies raise billions of dollars of equity capital both in initial public offerings and secondary offerings. When a client's growth has reached the point to justify a public offering, we give them the benefit of our strong underwriter relationships and securities law knowledge. Before an IPO, our lawyers make certain that the company's governance, financial structures and board of directors will meet the scrutiny of investors and regulators. We handle all SEC and stock exchange requirements for the filing, assist with the underwriting process, restructure equity compensation arrangements as needed and ensure ongoing compliance with disclosure rules. Frequently we will help clients follow an initial public offering with a secondary offering, or a PIPES or a 144A transaction.

Providing guidance

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Emerging companies are built on creativity, and their survival and growth depend more than anything else on effective business guidance. This entrepreneurial spirit is what Andrews Kurth lawyers have provided to our business clients for over a century.

We thrive in the fast-paced entrepreneurial world, and our advice to emerging company clients combines flexibility and speed with the experience that comes from taking tens of billions of dollars worth of business transactions from concept to reality. There may be no one single formula for a growing company's success – but straight talk and the right advice come awfully close. And that's what you can expect from us.